

## Message Text

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11

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 AGR-10 /024 W

----- 091794

R 131415Z FEB 76

FM AMEMBASSY ADDIS ABABA

TO SECSTATE WASHDC 8156

UNCLAS ADDIS ABABA 1881

E.O. 11652: N/A

TAGS: EAGR EPAP ET

SUBJECT: MARKET SURVEY FOR US ANIMAL FATS AND PROTEINS

REF: STATE 038546##

1. EMBASSY ADDIS ABABA FEELS THAT LIMITED MARKET POTENTIAL FOR US ANIMAL FATS AND PROTEINS IN ETHIOPIA WOULD MAKE PROPOSED VISIT BY NRA/FAS REPRESENTATIVES OF MARGINAL UTILITY. WHILE ETHIOPIA HAS IMPROVED SOME US ANIMAL FATS IN THE PAST, THE POTENTIAL FOR EXPANSION APPEARS VERY LIMITED. ACCORDING TO USDA STATISTICS, ETHIOPIA IMPORTED \$278,000 WORTH OF FATS AND TALLOW FROM US IN 1974 AND \$171,000 IN 1975.

2. THE REASONS WE BELIEVE THAT POTENTIAL FOR US ANIMAL FATS AND PROTEINS IS LIMITED: A) ETHIOPIA HAS LARGE POPULATION OF CATTLE, SHEEP AND GOATS: B) THE ETHIOPIAN GOVERNMENT IS ASSIGNING HIGH PRIORITY TO FURTHER DEVELOPMENT OF LOCAL LIVESTOCK INDUSTRY AND C) PRIVATE FIRMS WHICH WE PRESUME WITHOUT CLOSE EXAMINATION WERE PRINCIPAL USERS OF US TALLOW, PRINCIPALLY DETERGENT PLANTS, WERE NATIONALIZED IN EARLY 1975 AND ARE PERHAPS LESS INTERESTED IN US TALLOW.

3. IN VIEW OF FOREGOING, EMBASSY RECOMMENDS THAT TEAM POSTPONE TRIP TO ETHIOPIA. EMBASSY WILL ATTEMPT TO OBTAIN INFORMATION AND DATA REQUESTED REFTEL. FOLLOWING THE ANALYSIS OF INFORMATION BY BOTH EMBASSY AND FAS, IT SHOULD BE POSSIBLE TO DETERMINE IF SUCH A VISIT WOULD BE PROFITABLE.

HUMMEL

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NOTE BY OC/T: ##REFERENCE NOT IDENTIFIED.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ANIMALS, FATS, MARKETS, PROTEINS, SURVEYS, MARKET SURVEYS  
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**Copy:** SINGLE  
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**Disposition Authority:** n/a  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** housmasa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 JUL 2004  
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**Review Transfer Date:**  
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**TAGS:** EAGR, EPAP, ET  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006